



Implementing Business Process with Measurable Success

DIGITAL TRANSFORMATION CONSULTANT

2026

COMPANY PROFILE

Products that we provide:



Salesforce is a cloud-based customer relationship management (CRM) platform that helps businesses manage sales, customer service, marketing, and other operations more efficiently.



Slack Pro is a premium version of Slack offering enhanced features such as unlimited message archives, improved security, and increased integration options for businesses.



Tableau is a powerful data visualization and business intelligence tool that allows users to create interactive and shareable dashboards for analyzing and understanding complex data.



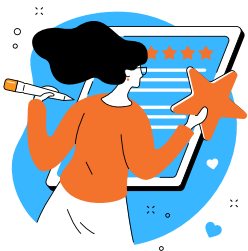
MuleSoft is an integration platform that helps businesses connect their applications, data, and devices through APIs, enabling seamless data exchange and automation across systems.



Lark is an all-in-one productivity platform developed by ByteDance (the company behind TikTok). It combines several workplace tools into a single application to support modern, collaborative work environments.

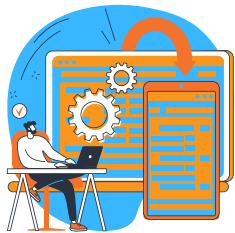


First Thing First: Is Salesforce really worth the effort & price?



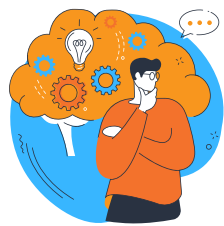
HOW MUCH DOES SALESFORCE COST?

The Salesforce CRM is an incredibly versatile tool, but to get the most out of it, you need to get the drift of the Salesforce pricing structure and choose the version that works best for you. Different companies will need various levels of functionality from Salesforce, so it's no surprise that Salesforce pricing depends a lot on which version of the software you're using. The price for it will depend on the type of cloud, license, edition, and how many additional features you want to include in your CRM.



HOW EXPENSIVE IS SALESFORCE?

The actual cost of Salesforce will depend on the package that provides the optimal functionality for the desired number of users. However, do not forget about the cost of the services of the staff and the implementation process. If you have internal resources to manage the integration process, their salaries should be included in the costs. However, it is preferable to outsource the task to an external integration partner so that the process runs more smoothly and quickly.



FINALLY, IS SALESFORCE WORTH THE COST?

Salesforce goes beyond being a conventional CRM system. It's not just about recording data or managing leads, as there are more cost-effective options for those functions if that's all you need. Instead, Salesforce serves as a comprehensive information management system that enables you to seamlessly integrate data across your entire business, empowering you to manage any aspect of customer interaction or collaboration that requires specialized implementation and integration. With Salesforce, you're not just talking about isolated business processes, but standardized workflows that span across departments within your organization. Salesforce encourages you to think big and envision the full potential of your business operations.





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Before you read this profile, let's watch
Langit Kreasi Solusindo customer testimonials video here!





Langit Kreasi Solusindo, also known as LKS, was established on January 14th, 2012, as an IT consulting and software development company. In 2017, LKS was approached to become the official partner of Salesforce due to their successful implementation of the platform without the need for any certified consultant. Since then, LKS has been the authorized Salesforce partner, providing implementation and integration services to customers in Indonesia. In 2022, LKS took a step further by becoming a [Salesforce Authorized Cloud Reseller with ISO 9001 and 27001 certified](#).

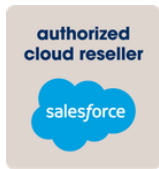
However, LKS's services are not limited to being a Cloud Reseller. The company has expanded its service area to provide content marketing and digital marketing performance services. LKS also teamed up with Voiso to become its authorized partner, offering Salesforce and Voiso integration services.

LKS headquarter is located in Jakarta, Indonesia, and the company employs a team of highly skilled certified consultants to provide top-quality services to clients across Indonesia. LKS vision is to become a trusted solution partner for businesses, while their mission is to deliver quality products and services, customized solutions, and excellent customer service. The company strives to build strong relationships with its clients based on trust and mutual respect.

About Us

Certifications

We aim to provide end-to-end solutions that really work for your business. Our Certified Salesforce Consultants will identify your needs and implement long-term scalable solutions that are tailored to your specific business needs.





Langit Kreasi Solusindo as an Authorized Cloud Reseller are serving Salesforce consultation, Implementation, Integration and Manage Service.

Our Salesforce Services

Consultation

As a Salesforce consultant we provide you range of activities, including assessing a company's current processes and systems, identifying areas for improvement, recommending Salesforce solutions that align with business goals, designing and implementing Salesforce solutions, training users on how to use Salesforce effectively.

Implementation

Our team will help you planning, design, development, testing, and deployment. We help you to identify the business requirements and goals that the platform needs to support. Based on these requirements, we will design a customized solution, which may involve configuring the platform, creating custom objects and fields, and integrating with other business systems.

Integration

Salesforce integration involves connecting Salesforce with other systems, such as accounting software, marketing automation tools, or ERP systems, to create a seamless data flow between systems and avoid data silos.

Manage Service

LKS managed services provide your company with access to ongoing support, customization, and optimization services to ensure that your Salesforce implementation remains aligned with your evolving business needs.



Our Product:

LKS Sales Monitoring Kit



Dear Business Owners,

If you are a StartUp, Small Medium Business or so-called Usaha Kecil dan Menengah, then this is definitely for you! Companies of all sizes in all industries experience similar pains that make selling challenging. The most common sales pains boil down to manual process, lack of visibility and inflexible systems.

Subscription Fee: [Billed Annually] IDR 500.000 +VAT/License/User/Month*

- 1.LKS Sales Monitoring Kit only works for Sales
- 2.LKS Sales Monitoring Kit can only be applied with the minimum purchase of 5 licenses
- 3.LKS Sales Monitoring Kit – **Enablement start from IDR 15.000.000**
- 4.Integration with voice telephony Voiso

Important: Prices are subject to change to the prices in effect at the time of delivery. For Updated prices, please directly contact our business consultant



Our Product: LKS Admission Kit



Are you in the education business?

From K-12 to Higher Education, admission process is always a challenge. So here's the solution for common challenges in admission process such as:

1. **Payment Fiasco:** Our product can help your school in handling multiple payments and installments from different accounts, 24/7. No manual checking. No need confirmation calling to the parents. All performed in automation.
2. **Onboarding Hiccups:** Our product can help your school in handling multiple student enrollment data to ensure there is no duplication to perform more effective follow-up steps.

Sign up with us now and you can enhance your school admission process with Salesforce at a scalable price range.

What you get:

- Free Consultation
- 2 Forms of Registration
- 5 licenses of LKS Sales Monitoring Kit
- Free Website Tracker



Our Product:

LKS CX Package



Langit Kreasi Solusindo has launched a solution to support Small and Medium Businesses (SMBs) by providing the LKS Customer Service (CX) Package solution, which is supported by the most widely used module of Salesforce, The Service Cloud, but at an affordable price.

Highlights:

1. Powered by Salesforce:

- 3 customer service agents
- Case Management & Automation
- Knowledge Management
- Livechat & Webchat
- Order Tracker
- Omnichannel: FB Messenger & Whatsapp

2. Powered by Voiso:

Voice Telephony (1 phone number, 3 agents, 10 communication channels)

1. Customizable Dashboards
2. Outbound Dialer
3. Call Recording – 1 year retention
4. Automated CallerID risk check
5. Visual IVR Builder
6. Pre-built CRM Integrations
7. Secure WebRTC Client
8. Click-To Call API
9. Customer Number Masking
10. Direct Inward Dialing

Our Support Packages



BRONZE: IDR 8Mio

Online Support Hours Entitlement: 10 Hours/Month
Additional Online Support: IDR 1000K/Hour

SILVER: IDR 15Mio

Online Support Hours Entitlement: 25 Hours/Month
Additional Online Support: IDR 1000K/Hour

GOLD: 22Mio

Online Support Hours Entitlement: 40 Hours/Month
Additional Online Support: IDR 1000K/Hour



Study Case

Client: Indomobil Group

Challenge:

Customers and Sales teams are spread across Indonesia, segmented by sales areas and product types. Additionally, the entire process, from procurement and unit customization to administration and truck unit delivery, is centralized in Jakarta, necessitating a fast and accurate flow of information. This challenge is starting at Indo Tractor Utama and Indotruck Utama.

Solution:

Implementing Sales Cloud and integrating it with MS Dynamics AX



Client: Biogen Scientific

Challenge:

95% of their customers are hospitals located across Indonesia. The challenges faced include the lack of monitoring for ongoing opportunities, ineffective communication with customers (often leading to customer neglect), unmonitored installation projects, and the absence of a record for every issue or problem at customer sites.

Solution:

Implementing Account Engagement, Sales Cloud, Service Cloud, and integrating them with Odoo.



Client: Save The Children Indonesia

Challenge:

Extensive, poorly managed prospect data leads to frequent fraud and manual donor onboarding processes, including data handling and recurring donations, without proper issue tracking.

Solution:

Implementing Account and Digital Engagement, Sales Cloud, Service Cloud (NPSP), and integrating with SMS, the website, and Midtrans payment gateway.



Save the Children®

Success Story



Langit Kreasi Successfully Implements Salesforce at United Tractors: A Monumental Achievement

In the increasingly competitive journey of digital transformation, PT United Tractors Tbk has marked a significant milestone in its corporate history. On Tuesday, December 17, 2024, a Closing Ceremonial was held at the VIP Ballroom of UNTB at United Tractors' headquarters in Cakung, East Jakarta. The event celebrated the successful implementation and data migration of Salesforce, conducted by Langit Kreasi Solusindo (LKS).

Attended by approximately 100 guests, the event served as tangible proof that local technology consulting firms can compete and execute large-scale projects. This achievement is even more noteworthy considering that a similar project was previously handled by IBM Consulting, a multinational technology consultant with a global reputation. The implementation, which began in April 2024, required substantial time due to the complexity of United Tractors' business processes. As a leading heavy equipment distributor with diverse business lines, United Tractors needed a system capable of accommodating the intricate and multifaceted aspects of its operations.

Despite being a smaller team compared to its predecessor, Langit Kreasi Solusindo demonstrated that team size does not always correlate with the quality of results. Through a structured approach and a deep understanding of client needs, LKS successfully continued and refined the system implementation initially initiated by IBM Consulting.

Success Story



United Tractors made a strategic decision by choosing Langit Kreasi Solusindo as its Salesforce implementation partner. This decision reflects confidence in the capabilities of local consultants and a commitment to supporting the growth of the domestic technology industry.

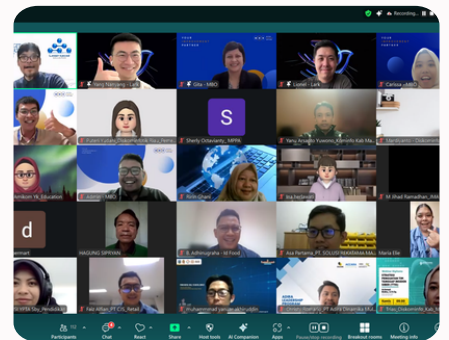
The implementation of Salesforce at United Tractors is not just another technological project. The system will serve as the backbone for managing customer relationships, optimizing business processes, and enhancing the company's operational efficiency. With an integrated system, United Tractors can respond more swiftly to customer needs and adapt more readily to market changes.

Key Takeaways from the Project's Success:

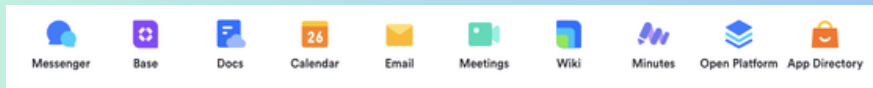
- **Capability of Local Consultants**
- **Langit Kreasi Solusindo has proven that local technology consultants possess the capability to handle enterprise-scale projects. This opens the door for more Indonesian tech companies to compete at a higher level.**
- **Efficiency Amid Complexity**
- **Despite managing a complex system, LKS effectively executed the implementation and data migration. This showcases their ability to manage large-scale projects with efficient resource utilization.**
- **Knowledge Transfer**
- **Successfully continuing a project previously handled by IBM Consulting highlights effective knowledge transfer and the LKS team's strong adaptability.**
- **A Milestone for Indonesia's IT Industry**
- **This accomplishment marks a pivotal moment for Indonesia's IT industry, demonstrating that local consultants are ready to compete on a broader stage.**



Our Events

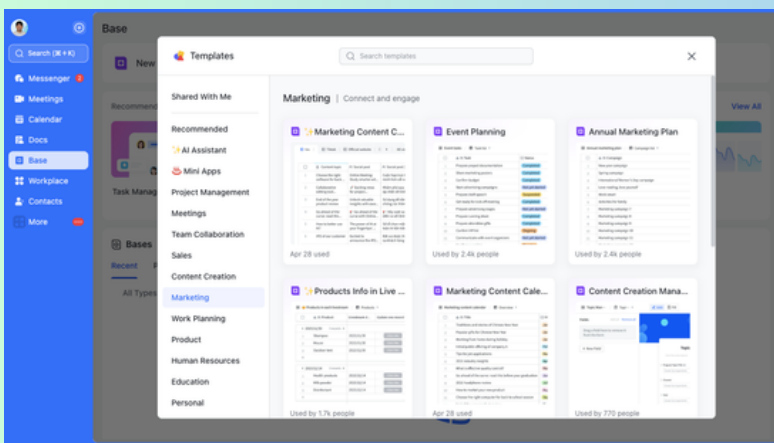


Lark as Crm



WHAT IS LARK AS A CRM?

LARK AS A CRM TYPICALLY REFERS TO USING LARK BASE, A LOW-CODE/NO-CODE DATABASE PLATFORM INSIDE LARK, TO MANAGE CUSTOMER RELATIONSHIPS. IT WORKS LIKE AIRTABLE OR NOTION DATABASES, WHERE YOU CAN BUILD YOUR OWN WORKFLOWS FOR SALES PIPELINES, CUSTOMER RECORDS, DEAL TRACKING, ETC.



WHEN IS LARK A GOOD FIT AS A CRM?

LARK AS A CRM IS IDEAL IF:

- YOU'RE A STARTUP OR SMALL TEAM THAT WANTS A FREE OR LOW-COST SOLUTION.
- YOU WANT TO BUILD A CUSTOM CRM THAT FITS YOUR INTERNAL WORKFLOW.
- YOU DON'T NEED COMPLEX FEATURES LIKE SALES FORECASTING, AI LEAD SCORING, OR THIRD-PARTY INTEGRATIONS.

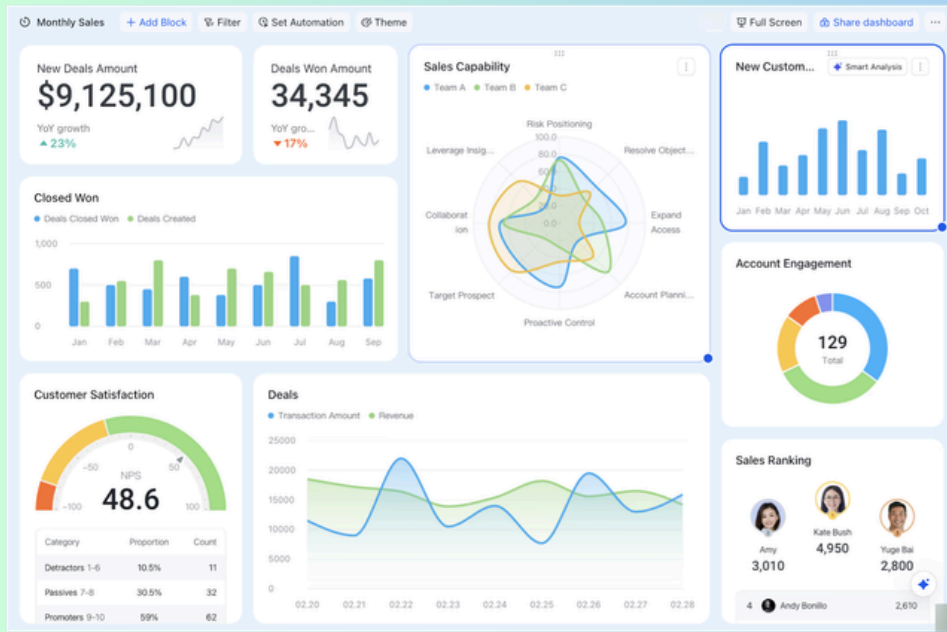
Get started today.
Free forever.
 No credit card needed.

Included in every plan:

Monthly Yearly SAVE 16.6%

<p>Starter</p> <p style="font-size: x-small;">Discover Lark's potential—perfect for individuals and small teams trying it out</p> <p>\$0 /month</p> <p style="font-size: x-small;">No credit card needed</p> <p>Try for free</p> <p style="font-size: x-small;">Up to 20 users</p>	<p>PRO</p> <p style="font-size: x-small;">Get tools for growing teams, secure partner communication, and no-code workflows</p> <p>\$12.00 /user/month</p> <p style="font-size: x-small;">Billed annually</p> <p>Contact Sales Buy now</p> <p style="font-size: x-small;">Up to 500 users</p>	<p>Enterprise</p> <p style="font-size: x-small;">Scale collaboration and operations with strong security and advanced management</p> <p>Let's Talk</p> <p>Contact Sales</p> <p style="font-size: x-small;">Unlimited users</p>
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What You Can Do with LARK AS A CRM:



1. Customer Database

- Store leads, customers, and accounts in a structured table.
- Use forms to collect or import data.

2. Sales Pipeline Tracking

- Create Kanban views for stages like Lead → Contacted → Demo → Closed.
- Assign team members and set deadlines.

3. Task & Activity Logging

- Link follow-ups, calls, meetings, and tasks to each customer record.

4. Email & Chat Integration

- Use Lark Mail or internal chat to discuss deals with team members in context.
- Tag teammates in records to collaborate.

5. Automation & Approvals

- Set up approval flows for discounts, deals, or onboarding steps.

6. Reporting

- Filter and group data to create basic dashboards or summary tables.

7. Permissions & Sharing

- Control who can view or edit different tables, fields, or views.



Some of Our Clients



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LET'S TALK

   : langit kreasi solusindo



Last but not the least,
let us entertain you
with one of our content
production portfolios
(webseries):



implementing business process with measurable success



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